



Business Support at Your Doorstep

# ICT Cooperation Day

03.12.2010 – Istanbul

Sabancı  
Üniversitesi



## Epsilon Net SA

Romoudis Fotios

Director of Business Development Dpt

Member of the Board



- Financial Departments
- Accounting Departments

*Target Group*

- Accountants
- Consultants
- Economists
- Tax-experts

Total satisfaction of different needs, by using a cluster of products and services

### 3 Business Units



Executive Training



Information Services



Software

# The Company

- Epsilon Net S.A is an Information Technology Company, which develops High-Tech products and services and guarantees scientific validity
- The company has more than 20.000 clients and over 120 certified dealers, all over Greece.

# The Company



Epsilon Net is listed in the Athens Stock Exchange



# The company

- Focus on client's needs and demands.
- Scientists, Technology and Tax Experts apart the scientific team of the company.
- The current scheme secures the quality of products and services.

# Innovation



Mr John Michos:  
Innovator Entrepreneur  
of 2008



# Vision

- Our goal is every enterprise and every professional to have unlimited access to the scientific knowledge in his expertise field, both in national and international level and also to have the opportunity to gain the 100 % of the chances that high technology provides.
- Epsilon Net invests in technological research, in order to utilize the production of its products and support its clients' daily needs

# International Awards-Quality standards

- Four successive times our company was included in Europe's Top 500 job creating companies, a list of the 500 most dynamic and rapidly growing companies in the European Union. The basic criteria for inclusion were sales growth and increase in workforce.



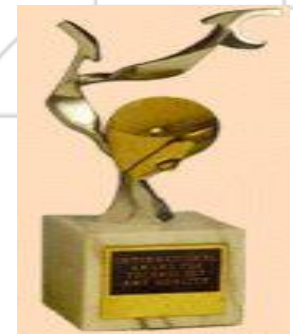


# International Awards-Quality standards

- Also is operating under the Certification Quality Standard EN ISO 9001:2000 for “Design and Manufacturing of software products and customer services”
- It has also won the first award for its Quality standards and its Company Prestige, according to the International Award Leader



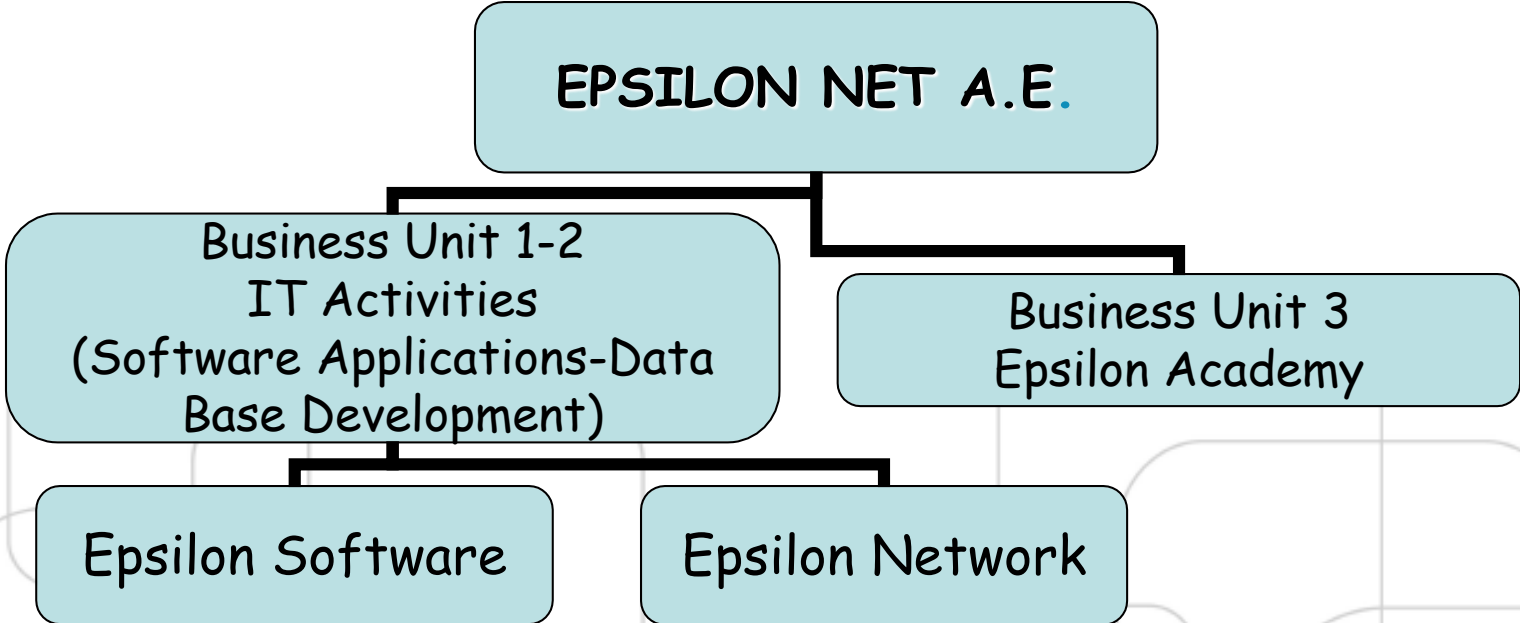
ISV/Software Solutions



# Mission

To satisfy the needs and demands of its target group (accountants-tax experts-businesses) through its 3 different business Units

# Business Field



# Business Field

Epsilon Net's Activities are divided into **two main fields** :

- **Epsilon IT**
- **Epsilon Business Training**

EPSILON IT includes IT Product Design and Manufacturing (Software Applications and Database Development), satisfying successfully the computerization needs of companies of all sizes.

In order to satisfy our clients in the most effective way possible, we divided Epsilon IT into two Sub-Units:

1. **Epsilon Software**
2. **Epsilon Network**

# Infrastructure

Epsilon Net's continuous investment in its operational facilities, has resulted in the creation of company's modern infrastructure installations that serves all the needs of its operation. Comfort and safety, easy access, and technological advances are the basic characteristics of the companies' operational facilities in its headquarters at Thessaloniki and its offices, as well, in Athens.

# Infrastructure

## Thessaloniki

- The company's headquarters in Thessaloniki consist of the following Departments:
- Research & Scientific Coordination Dpt.
- Production Dpt. (Scientific Team, High Technology Products, Research & Development)
- Department of Development (Investor 's Relations, Thessaloniki Training Services, New Venture Developments, Marketing Department, Commercial Department (Tele-Sales, Sales))
- Financial Department (Accounting, Finance, Supplies)
- IT Department (Computer Section, Telecommunications)

# Infrastructure

## Athens

The company's offices in Athens (Sales Unit of Epsilon Net for Northern Greece) consist of the following Departments:

- Training & Educational Services Dpt
- IT Product & Software Sales Dpt

## Training Centers

Epsilon Business Training has created modern Training Centers in Thessaloniki and in Athens as well. Equipped with all necessary material and technical infrastructure, the Training Centers contribute to the objective of benefit of leading level professional training. The easy access, the modern equipment and visual aids (audio/visual systems, Internet access, monitors, projectors, TV's, videos, PC's, etc.), applied in all classes, can ensure every interested party, of the ideal and well organized training methods available.

The products of **Epsilon Software** are also divided into **4 main series** depending on their special characteristics and on their target group.



**HYPER.AXION**  
Accountant System



***Epsilon Software** satisfies the needs of businesses, tax-experts, economists, lawyers, consultants etc, by producing software that deals with account-tax and financial management, payroll and Human Recourses issues.*



Epsilon Network is a Knowledge Information System for Businesses, accountants and Tax experts, that includes Information Products and Services about tax & labor affairs legislation

Epsilon Network is mainly consisted by the Web Platform “Tax Expert” , with various, innovative e-products and services.

**e-MAGAZINE**  
by **EPSILON 7**

**ON LINE**  
ΤΡΑΠΕΖΑ ΦΟΡΟΛΟΓΙΚΗΣ &  
ΕΡΓΑΤΙΚΗΣ ΕΝΗΜΕΡΩΣΗΣ

**KOMVOS**  
ΔΙΚΤΥΟ ΕΠΙΛΥΣΗΣ  
ΦΟΡΟΛΟΓΙΚΩΝ ΘΕΜΑΤΩΝ

**CALENDAR**  
ΗΛΕΚΤΡΟΝΙΚΟ ΦΟΡΟΛΟΓΙΚΟ ΗΜΕΡΟΛΟΓΙΟ

**TAX  
EXPERT**  
ΟΛΟΚΛΗΡΩΜΕΝΗ ΠΛΗΡΟΦΟΡΗΣΗ  
ΓΙΑ ΛΟΓΙΣΤΕΣ ΚΑΙ ΕΠΙΧΕΙΡΗΣΕΙΣ

**SMART  
CALENDAR**  
ΣΥΣΤΗΜΑ ΠΑΡΑΚΟΛΟΥΘΗΣΗΣ  
ΦΟΡΟΛΟΓΙΚΩΝ ΥΠΟΧΡΕΩΣΕΩΝ

**EXPLORER**  
ΕΡΓΑΛΕΙΟ ΑΝΑΖΗΤΗΣΗΣ  
ΑΡΘΡΩΝ & ΜΕΛΕΤΩΝ

**ON LINE  
BIBΛΙΟΠΩΛΕΙΟ**

The main activities of Epsilon Business Training are:

- ✓ Tuition Provider of Professional Qualifications such as:
  - *Diploma in I.F.R.S. (International Financial Reporting Standards)*
  - *Advanced Diploma in I.F.R.S. (International Financial Reporting Standards)*
  - *Certificate in IFRS for SMEs*
  - *Diploma in Management Accounting and Costing (M.A.C.)*
  - *Diploma in Auditing and Internal Review*
  - *Diploma in Corporate Finance*

with the official recognition of the Association of International Accountants ([A.I.A](#))

- ✓ Executive Training
- ✓ Seminars

## **ASSOCIATION OF INTERNATIONAL ACCOUNTANTS**

### **History**

The Association of International Accountants (AIA) was founded in the UK in 1928 as a professional accounting body and from conception has promoted the concept of 'international accounting' to create a global network of accountants in over 85 countries worldwide.

### **Recognition**

AIA is recognised by the UK Government as a Recognised Qualifying Body for company auditors under the Companies Act 1989, across the European Union under the Mutual Recognition of Professional Qualifications directive and as a Prescribed Body under the Companies (Auditing and Accounting) Act 2003 in the Republic of Ireland. It is also statutorily recognised and listed accordingly in the Companies Act 1985 (as amended) to act as Reporting Accountants.

The AIA professional qualification is currently recognised in over 30 countries worldwide.

## Contact Us

### Contact Person

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