



Business Support at Your Doorstep

ICT Cooperation Day

03.12.2010 – Istanbul

Sabancı
Universitesi



EUROCONSULTANTS
Group

STATHIS TAVRIDIS



Who We Are?

- ▶ **Established in 1990. Developed into one of the largest specialized consultancy groups in SE Europe**
- ▶ **It is the only consulting firm listed at Athens Exchange and one of the very few listed in European Markets**
- ▶ **It is a leading company in technology management & innovation, which:**
 - ▶ **Continuously increases its corporate value through investment in innovation**
 - ▶ **Holds and expands its international position and promotes international partnerships**
- ▶ **The company employs 100 professionals in Greece (200 in Group) of the highest scientific and professional level, including 50 advisors**



Network

Operation through local representative companies in 10 countries with growing economies (\pm 200 million population)

Activities in Europe, Middle East and Asia

Strategic Alliances



Investment

- ▶ **GNOMON Informatics S.A., www.gnomon.gr** : developing innovative IT products and providing professional services for the implementation and delivery of reliable business systems and solutions to its customers. The main areas of interest are:
 - ▶ eGovernment
 - ▶ eProcurement
 - ▶ Advanced Business Systems
 - ▶ Software as a Service solution for the Wholesale and Distribution sector
 - ▶ Specialised solutions in the Primary Health Care domain

- ▶ **i4G S.A., www.i4g.gr** : the first successful Incubator of the private sector in Greece.
 - ▶ Seed Fund of € 2 ml invested in four incubated companies. Indicatively:
 - ▶ **ICTV Hellas S.A (73,64%), www.choicexs.com**
 - Broadband Services
 - ChoiceXS PLC listed on PLUS Markets: CXSP
 - Market cap.: £ 2,5 ml
 - ▶ **StemHealth S.A (25%), www.stem-health.eu**
 - Cord blood bank
 - 50% HYGEIA MIG GROUP
 - Turnover ~ € 4 ml, PBT ~ € 0,7 ml
 - Active in international markets
 - ▶ **Elixix S.A (20%), www.elixix-biotech.com**
 - DNA tests for well-being
 - Establishment January 2010



What We Do?

EUROCONSULTANTS	EUROCONSULTANTS INTERNATIONAL	Capital Management
Management & Government Consulting	Management & Government Consulting M&As	Incubators and Seed VC and PPP

Innovation & Technology	Πολιτική και Ανάπτυξη	ICT	Ανάπτυξη Επιχειρήσεων	Energy Environment	Government and Society	Health	Διοίκηση Έργων & Προγραμμάτων
Incubators & Technology Parks	Local and Regional Programmes	Restructuring and Sustainability reports	Sales Development	Environmental Projects Management	Evaluation	Project Management	Backstopping Services
Venture Capital Management	Cross border cooperation programmes	Digital Strategies	Financial Services	Energy Projects Management	Technical Assistance	Technological Support	Planning and Development Funding
Technology Transfer	Rural Development	e-Economy	Mergers and Take-overs	Renewable Energy Sources	Cooperation Programmes	Investment Funding	Quality Check




Previous Experiences

▶ INFORMATION & COMMUNICATION TECHNOLOGY

We have solidified our presence in the Information and Communication Technology (ICT) sector, through our long experience in the design and implementation of solutions in the Information and Knowledge Management domain. Strategy, re-engineering, feasibility studies, market research and management of projects related to ICT, are successfully met by Euroconsultants S.A. and its affiliate, Gnomon S.A. which is responsible for the development, management and maintenance of the pertinent information systems. Our project experience covers the fields of: e-Government, e-Business, e-Health, e-Security, e-Learning, e-Culture, Digital Strategy and Broadband.

▶ INNOVATION & TECHNOLOGY

We possess extensive know-how in establishing and operating Incubators and Science Parks and managing Venture Capital Funds. We have developed the first and most successful privately owned and operated technology incubator in Greece, Incubation for Growth i4G which has received the i4G – Most Promising Incubator for 2005 Award. More specifically, we offer services in Technology management; Innovation management; Seeking of funds for Business Development through Research and Development Support Programmes and Venture Capital involvement. Euroconsultants S.A. and i4G S.A. are located in the heart of the Thessaloniki Innovation Zone projected by the Greek State to become the flagship of the Greek Innovation Promotion System. In addition, we have an extensive experience in advising and managing EU Research and Development (R&D) projects. In the context of Framework Programmes – FP5, FP6 and now FP7, we provide technical support and training to Ministries, Universities and SMEs in New Member States, Accession Countries, Western Balkans, Russia and the Newly Independent States on thematic areas ranging from Information Society Technologies, Health, Life Sciences and Biotechnology to Sustainable Development and AgroFood. Some research projects are implemented with the cooperation of our IT affiliate, Gnomon Informatics.



What we offer?

Interested Fields?

- ▶ **Innovation management**
- ▶ **Information Society Technologies**
- ▶ **Health, Life Sciences, Genomics, Biotechnology**
- ▶ **Sustainable Development**
- ▶ **Energy – Environment**



Types of Cooperation / Project?

Transnational Cooperation Projects, Government Service Projects, R&D consortiums with:

- ▶ **Regional Authorities**
 - ▶ **Academic and Research Institutions**
 - ▶ **Ministries and Governmental Organizations**
 - ▶ **High-Tech Enterprises (SMEs & bigger)**
 - ▶ **Look for our partner in Turkey, Avrupa İlişkileri Danışmanlık A.Ş. (Euroconsultants Turkey), www.euroconsultantstr.com**
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